Section 1. Pricing Summary

1.1 Portables

Tier 1 P25 Portable		Unit Cost
Motorola XTS1500 I	MODEL 1 764-870MHZ 1-3W 48 CHANNEL BASE PORTABLE	$1,296.00
	H66UCC9PW5BN, Q574BJ	
	Includes: battery, belt carry clip, antenna, noise reduction software,	
	48 modes and Emergency button	
Motorola XTS1500 II	MODEL 1.5 764-870MHZ 1-3W 96 CHANNEL (DISPLAY)	$1,378.00
	H66UCD9PW5BN, Q574BJ	
	Includes: battery, belt carry clip, antenna, noise reduction software,	
	96 modes, Emergency button and display with 4 lines / 12 characters	
	Options for XTS1500:	
	PoP-25 over the air programming	$82.00
	APD Software Encryption	$62.00
	Ultra High Capacity 2100 NIMH	$50.00
	Channel Announcement	$82.00
	Radio Packet Data - for PoP-25	$164.00
Tier 2 P25 Portable		
Motorola XTS2500 I	762-870MHZ 1-3W 48 CHANNELS/ NO KEYPAD MODEL 1	$1,800.00
	H46UCC9PW5BN, Q574, Q883	
	Includes: battery, belt carry clip, antenna, noise reduction software,	
	48 modes, Emergency button, SmartNet and Channel Announcement	
Motorola XTS2500 I.5	762-870MHZ 1-3W 96 CHANNELS/ NO KEY PAD / MODEL 1.5	$1,860.00
	H46UCD9PW5BN, Q574, Q883	
	Includes: battery, belt carry clip, antenna, noise reduction software,	
	96 modes, Emergency button, display with 6 lines / 12 characters,	
	SmartNet, Channel Announcement	
Motorola XTS2500 II	762-870MHZ 1-3W 870 CHANNELS 3X2 KEYPAD MODEL 2	$2,220.00
	H46UCF9PW6BN, Q574, Q883	
	Includes: battery, belt carry clip, antenna, noise reduction software,	
	870 modes, Emergency button, display with 6 lines / 12 characters,	
	limited key pad 3x2, SmartNet, Channel Announcement	
Motorola XTS2500 III	762-870MHZ/ 1-3W 870 CHANNELS 3X6 KEYPAD MODEL 3	$2,460.00
	H46UCH9PW7BN, Q574, Q883	
	Includes: battery, belt carry clip, antenna, noise reduction software,	
	870 modes, Emergency button, display with 6 lines / 12 characters,	

	full key pad 3x6, SmartNet, Channel Announcement	
	Options for XTS2500:	
	PoP-25 over the air programming	$79.00
	APD Software Encryption	$8.00
	Ultra High Capacity 2100 NIMH battery	$48.00
	Ultra High Capacity 2000 NIMH FM approval battery	$37.00
	Radio Packet Data - for PoP-25	$164.00
	IP67 Water Immersible 1m / 1 hr	$119.00
Tier 3 P25 Portables		
XTS 5000 Model I	DIGITAL XTS5000 764-870MHZ 1-3W 48 CHANNEL BASIC	$2,369.00
	H18UCC9PW5 -N, Q806, H38, Q361	
	Includes: battery, belt carry clip, antenna, noise reduction software,	
	48 modes, Emergency button, SmartNet and Channel Announcement	
XTS 5000 Model II	DIGITAL XTS5000 3X2 KEYPAD DISPLAY 1000 CHANNELS 764-870MHZ	$2,684.00
	H18UCF9PW6-N, Q806, H38, Q361	
	Includes: battery, belt carry clip, antenna, noise reduction software,	
	1000 modes, Emergency button, display with 6 lines / 12 characters,	
	limited key pad 3x2, SmartNet, Channel Announcement	
XTS 5000 Model III	DIGITAL XTS5000 764-870MHZ 1-3W 1000 CHAN FULL FEATURE	$2,878.00
	H18UCH9PW7-N, Q806, H38, Q361	
	Includes: battery, belt carry clip, antenna, noise reduction software,	
	1000 modes, Emergency button, display with 6 lines / 12 characters,	
	full key pad 3x6, SmartNet, Channel Announcement	
	Options for XTS5000:	
	PoP-25 over the air programming	$79.00
	APD Software Encryption	$8.00
	Ultra High Capacity 3000 NIMH battery FM approval battery	$ 4.00
	Ultra High Capacity 1700 NIMH FM approval battery	$37.00
	Radio Packet Data - for PoP-25	$164.00
	Ruggedized Housing Immersible 2m / 2 hr	$198.00
	Ruggedized Yellow Housing option	$20.00
	Enhanced ID Display	$60.00
Multi Band P25 Portable		
APX7000	APX7000 DIGITAL PORTABLE RADIO VHF 1-6W 1250 CHANNELS	$ 4,452.00
	H97TGD9PW1-N, QA00570, QA00573, Q806, H38, Q361	
	Includes: battery, belt carry clip, antenna, noise reduction software, trunked,	
	96 modes, Emergency button, top display w/8 characters, 1 watt speaker,	
	programmable side buttons, SmartNet, Channel Announcement,	
	IP67 Water Immersible	
	Options for APX7000:	
	Enable 700/800 MHz operation	$900.00
	TDMA operation	$ 360.00
	LARGE COLOR DISPLAY and full keypad	$ 450.00
	GPS, internal operation	$90.00
	PoP-25 over the air programming	$79.00

	Radio Packet Data - for PoP-25	$164.00
	Conventional P25 - non trunked operation *delete option*	$(630.00)

1.2 Mobiles

Tier 1 P25 Mobile		Unit Cost
Motorola XTL1500	XTL1500 DASH MOUNT MOBILE 35 WATT, 764-870MHZ	$1,773.00
	M28URS9PW1-N, G788, G335	
	Includes: 1/4 wave antenna, noise reduction software, 48 modes, palm mic,	
	internal speaker, power cable & mount hardware, Emergency button,	
	four programmable buttons, Digital P25 trunking, 8 character display	
	Options for XTL1500 mobile:	
	PoP-25 over the air programming	$79.00
	7.5 watt external audio speaker	$47.00
	3DB Gain antenna 764-870MHZ	$24.00
	Enhanced Digital Software - for PoP-25, ADP Encryption & 512 modes	$158.00
Tier 2 P25 Mobile		
Motorola XTL2500	XTL2500 M5 mobile 764-870MHZ, 10-35W 870 modes	$3,041.00
	M21URM9PW1-N, G806, G51, G442, G444, G66, G335, G361, B18, W22	
	Includes: 1/4 wave antenna, noise reduction software, 870 modes, palm mic,	
	7.5 watt speaker, power cable & dash mount hardware, Emergency button,	
	five programmable buttons, Digital P25 trunking, 4 line/14 characters display	
	Options for XTL2500:	
	PoP-25 over the air programming	$79.00
	APD Software Encryption	$8.00
	3DB Gain antenna 764-870MHZ	$24.00
	Radio Packet Data - for PoP-25	$158.00
	Add remote mount control head option w/17' cables	$136.00
	Enhanced ID Display	$60.00
Tier 3 P25 Mobile		
Motorola XTL5000	XTL5000 MOBILE "05" 10-35 WATT, 764-870MHZ 1200 modes	$3,962.00
	M20URS9PW1-N, G806, G51, Q361, G442, G444, G66, G335, B18, W22	
	Includes: 1/4 wave antenna, noise reduction software, 1200 modes, palm mic,	
	7.5 watt speaker, power cable & dash mount hardware, Emergency button,	
	five programmable buttons, Digital P25 trunking, 4 line/14 characters display	
	Options for XTL5000:	
	PoP-25 over the air programming	$79.00
	APD Software Encryption	$8.00
	3DB Gain antenna 764-870MHZ	$24.00
	Radio Packet Data - for PoP-25	$158.00
	Add remote mount control head option w/17' cables	$136.00
	Enhanced ID Display	$60.00
	Handheld control head "03"	$406.00
	Motorcycle option (less housing)	$217.00

Multi Band P25 Mobile		
APX7500	APX7500 DIGITAL PORTABLE RADIO VHF 1-6W 1250 CHANNELS	$4,761.00
	APXMOBSP01-N, G806, G51, Q361, G442, G444, G66, G335, B18, W22	
	Includes: 1/4 wave antenna, noise reduction software, 1200 modes, palm mic,	
	7.5 watt speaker, power cable & dash mount hardware, Emergency button,	
	five programmable buttons, Digital P25 trunking, 4 line/14 characters display	
	Options for APX7500:	
	Enable 700/800 MHz operation	$900.00
	TDMA operation	$360.00
	PoP-25 over the air programming	$79.00
	Radio Packet Data - for PoP-25	$164.00
	Conventional P25 - non trunked operation *delete option*	$(630.00)

Motorola has based the unit pricing on an undefined quantity as provided in the RFQ specifications. Motorola may offer additional quantity discounts to Contra Costa County and other agencies who wish to make purchases under this agreement based on a commitment to a large quantity purchase. For those purchases, a separate quote will be provided.

"Public Agency Clause" Motorola agrees to offer equipment and contract prices contained within this RFQ to any other public agency (i.e., city, district, public authority, public agency, municipality and other political subdivision or public corporation of California) as stated in the agreement. Each Agency may contract directly through Motorola for equipment and services as required.