EFJohnson TECHNOLOGIES
We Respond.

May 11, 2009

AD – Department of Information Tech 30 DOU
Office of the Administrator
Contra Costa County
30 Douglas, Drive
Martinez, CA 94553

To Whom It May Concern:
EFJohnson Technologies is pleased to submit the following bid for Contra Costa County Solicitation 0904-018, due 2:00 PM, May 12th, 2009.

EFJohnson Technologies appreciates the opportunity to present this bid. Enclosed you will find our bid on the following radios:

- P25 700/800 MHz PORTABLE – Trunked SmartNet II, Tiers I, II, and III.
- P25 700/800 MHz PORTABLE – Trunked Only (no SmartNet), Tiers I, II, and III.
- P25 700/800 MHz MOBILE – Trunked SmartNet II, Tiers I, II, and III.
- P25 700/800 MHz MOBILE – Trunked Only (no SmartNet), Tiers I, II, and III.

You will find that EFJohnson is uniquely positioned to help fulfill your organizational needs. We look forward to hearing your favorable bid response.

Sincerely,

Mark W. Morgan
Director Western Area Sales
EFJohnson Technologies
1440 Corporate Drive
Irving, TX 75038-2401
602-843-0720

Samuel F. Bellow
Major Account Manager
EFJohnson Technologies
1440 Corporate Drive
Irving, TX 85038-2401
916-284-6680

Enclosures

EFJohnson
TECHNOLOGIES
We Respond.

May 28, 2009

Contra Costa County, GSD-Purchasing
1220 Morello Avenue
Martinez, CA 94553

ADDENDUM

To Whom It May Concern:

We are pleased that you have extended the deadline for the bid for Contra Costa County Solicitation 0904-018 to May 29, 2009. This has provided us with the opportunity to show that we, at EFJohnson Technologies, are serious about winning your confidence and this bid.

As a result of you extending the bid due date, we have increased the number of radios we are bidding. We feel that the mobile and portable radios we are bidding are amongst the best on the market. Enclosed you will find our bid on the following radios:

1. P25 700/800 MHz PORTABLE – Trunked SmartNet II, Tiers I, II, and III
2. P25 700/800 MHz PORTABLE – Trunked Only (no SmartNet), Tiers I, II, and III
3. P25 700/800 MHz MOBILE – Trunked SmartNet II, Tiers I, II, and III
4. P25 700/800 MHz MOBILE – Trunked Only (no SmartNet), Tiers I, II, and III
5. UHF 450-512 MHz PORTABLE – P25 Trunked SmartNet II / SmartZone, Tiers I, II, and III
6. UHF 450-512 MHz PORTABLE – P25 Trunked Only, Tiers I, II, and III
7. VHF 136-174 MHz PORTABLE – P25 Trunked Only, Tiers I, II, and III
8. UHF 450-512 MHz PORTABLE – SmartNet II / SmartZone with P25 CAI, Tiers I, II, and III
9. UHF 450-512 MHz PORTABLE – Conventional with P25 CAI, Tiers I, II, and III
10. VHF 136-174 MHz PORTABLE – Conventional with P25 CAI, Tiers I, II, and III

EFJohnson Technologies, Inc. • 1440 Corporate Drive, Irving, TX 75038-2401
800.328.3911 • 972.819.0700 • fax 972.819.0639
www.EFJohnson.com

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11. UHF 450-512 MHz MOBILE – P25 Trunked SmartNet II / SmartZone, Tiers I, II, and III

12. UHF 450-512 MHz MOBILE – P25 Trunked Only, Tiers I, II, and III

13. VHF 136-174 MHz MOBILE – P25 Trunked Only, Tiers I, II, and III

14. UHF 450-512 MHz MOBILE –SmartNet II / SmartZone with P25 CIA, Tiers I, II, and III

15. UHF 450-512 MHz MOBILE – Conventional with P25 CAI, Tiers I, II, and III

16. VHF 136-174 MHz MOBILE – Conventional with P25 CAI, Tiers I, II, and III.

Thank you for giving EFJohnson Technologies the opportunity to present this bid. You will find that EFJohnson Technologies is uniquely positioned to help fulfill your organizational needs. We look forward to hearing your favorable bid response.

Sincerely,

Samuel F. Bellow, Jr.
Major Account Manager
EFJohnson Technologies
1440 Corporate Drive
Irving, TX 75038-2401
916-284-6680

Enclosures

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Contra Costa County Solicitation 0904-018

Bid Response

CATEGORY: P25 700/800 MHz PORTABLE -- Trunked SmartNet II

EFJohnson

Base Radio/Option Part Number	Base Radio/Option Name	EFJ Bid Price
	Tier 1	
242-527A-830JD6	51SL ES Portable Model I >> 700/800 MHz	$ 1,650.00
	700/800 MHz Half Wave Antenna » Extra-High Capacity Battery Pack, NiMH, Immersion » Black Housing » P25 Protocol » Conventional / SMARTNET II / SmartZone / P25 Trunking » 48 Channels/Talkgroups	
	Tier 2	
242-527B-830GB6	51SL ES Portable Model II >> 700/800 MHz	$ 1,987.50
	700/800 MHz Half Wave Antenna » Extra-High Capacity Battery Pack, NiMH, Immersion » Black Housing » P25 Protocol » Conventional / SMARTNET II / SmartZone / P25 Trunking » 512 Channels/Talkgroups	
	Tier 3	
242-527C-830GB6	51SL ES Portable Model III >> 700/800 MHz	$ 2,193.75
	700/800 MHz Half Wave Antenna » Extra-High Capacity Battery Pack, NiMH, Immersion » Black Housing » P25 Protocol » Conventional / SMARTNET II / SmartZone / P25 Trunking » 512 Channels/Talkgroups	

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Contra Costa County Solicitation 0904-018

Bid Response

CATEGORY: **P25 700/800 PORTABLE -- Trunked Only (no SmartNet)**

EFJohnson

Base Radio/Option Part Number	Base Radio/Option Name	EFJ Bid Price
	Tier 1	
242-527A-830KL6	51SL ES Portable Model I >> 700/800 MHz	$ 1,500.00
	700/800 MHz Half Wave Antenna » Extra-High Capacity Battery Pack, NiMH, Immersion » Black Housing » P25 Protocol » Conventional / P25 Trunking » 48 Channels/Talkgroups	
	Tier 2	
242-527B-830KA6	51SL ES Portable Model II >> 700/800 MHz	$ 1,837.50
	700/800 MHz Half Wave Antenna » Extra-High Capacity Battery Pack, NiMH, Immersion » Black Housing » P25 Protocol » Conventional / P25 Trunking » 512 Channels/Talkgroups	
	Tier 3	
242-527C-830KA6	51SL ES Portable Model III >> 700/800 MHz	$ 2,043.75
	700/800 MHz Half Wave Antenna » Extra-High Capacity Battery Pack, NiMH, Immersion » Black Housing » P25 Protocol » Conventional / P25 Trunking » 512 Channels/Talkgroups	

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Contra Costa County Solicitation 0904-018

Bid Response

CATEGORY: P25 700/800 MHz MOBILE -- Trunked SmartNet II

EFJohnson

Base Radio/Option Part Number	Base Radio/Option Name	EFJ Bid Price
	Tier 1	
242-547G-201-ABAL6	53SL ES Mobile » Dash Mount >> 700/800 MHz	$ 2,141.25
	Control Head w/ Palm Mic » Accessory Cable » P25 Protocol » Conventional / SMARTNET II / SmartZone / P25 Trunking » 48 Channels/Talkgroups	
	Tier 2	
242-547G-201-ABAH6	53SL ES Mobile » Dash Mount >> 700/800 MHz	$ 2,216.25
	Control Head w/ Palm Mic » Accessory Cable » P25 Protocol » Conventional / SMARTNET II / SmartZone / P25 Trunking » 256 Channels/Talkgroups	
	Tier 3	
242-547G-201-ABAB6	53SL ES Mobile » Dash Mount >> 700/800 MHz	$ 2,328.75
	Control Head w/ Palm Mic » Accessory Cable » P25 Protocol » Conventional / SMARTNET II / SmartZone / P25 Trunking » 512 Channels/Talkgroups	

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Contra Costa County Solicitation 0904-018

Bid Response

CATEGORY: P25 700/800 MOBILE -- Trunked Only (no SmartNet)

EFJohnson

Base Radio/Option Part Number	Base Radio/Option Name	EFJ Bid Price
	Tier 1	
242-547G-201-AFAL6	53SL ES Mobile » Dash Mount >> 700/800 MHz	$ 1,991.25
	Control Head w/ Palm Mic » Accessory Cable » P25 Protocol » Conventional / P25 Trunking » 48 Channels/Talkgroups	
	Tier 2	
242-547G-201-AFAH6	53SL ES Mobile » Dash Mount >> 700/800 MHz	$ 2,066.25
	Control Head w/ Palm Mic » Accessory Cable » P25 Protocol » Conventional / P25 Trunking » 256 Channels/Talkgroups	
	Tier 3	
242-547G-201-AFAB6	53SL ES Mobile » Dash Mount >> 700/800 MHz	$ 2,178.75
	Control Head w/ Palm Mic » Accessory Cable » P25 Protocol » Conventional / P25 Trunking » 512 Channels/Talkgroups	

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Contra Costa County Solicitation 0904-018

Bid Response

CATEGORY: UHF 450-512 MHz PORTABLE -- P25 Trunked SmartNet II / SmartZone

EFJohnson

Base Radio/Option Part Number	Base Radio/Option Name	EFJ Bid Price
	Tier 1	
242-524A-430JD6	51SL ES Portable » Model I » UHF » 450-512 MHz	$ 1650.00
	UHF » 380-520 MHz Antenna » Extra-High Capacity Battery Pack, NiMH, Immersion » Black Housing » P25 Protocol » Conventional / SMARTNET II / SmartZone / P25 Trunking » 48 Channels/Talkgroups	
	Tier 2	
242-524B-430GB6	51SL ES Portable » Model II » UHF » 450-512 MHz	$ 1987.50
	UHF » 380-520 MHz Antenna » Extra-High Capacity Battery Pack, NiMH, Immersion » Black Housing » P25 Protocol » Conventional / SMARTNET II / SmartZone / P25 Trunking » 512 Channels/Talkgroups	
	Tier 3	
242-524C-430GB6	51SL ES Portable » Model III » UHF » 450-512 MHz	$ 2193.75
	UHF » 380-520 MHz Antenna » Extra-High Capacity Battery Pack, NiMH, Immersion » Black Housing » P25 Protocol » Conventional / SMARTNET II / SmartZone / P25 Trunking » 512 Channels/Talkgroups	

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Bid Response

CATEGORY: **UHF 450-512 MHz PORTABLE -- P25 Trunked Only**

EFJohnson

Base Radio/Option Part Number	Base Radio/Option Name	EFJ Bid Price
	Tier 1	
242-524A-430KL6	51SL ES Portable » Model I » UHF » 450-512 MHz	$ 1,500.00
	Antenna » Extra-High Capacity Battery Pack, NiMH, Immersion » Black Housing » P25 Protocol » Conventional / P25 Trunking » 48 Channels/Talkgroups	
	Tier 2	
242-524B-430KA6	51SL ES Portable » Model II » UHF » 450-512 MHz	$ 1,837.50
	Antenna » Extra-High Capacity Battery Pack, NiMH, Immersion » Black Housing » P25 Protocol » Conventional / P25 Trunking » 512 Channels/Talkgroups	
	Tier 3	
242-524C-430KA6	51SL ES Portable » Model III » UHF » 450-512 MHz	$ 2,043.75
	Antenna » Extra-High Capacity Battery Pack, NiMH, Immersion » Black Housing » P25 Protocol » Conventional / P25 Trunking » 512 Channels/Talkgroups	

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Contra Costa County Solicitation 0904-018

Bid Response

CATEGORY: **VHF 136-174 MHz PORTABLE -- P25 Trunked Only**

EFJohnson

Base Radio/Option Part Number	Base Radio/Option Name	EFJ Bid Price
	Tier 1	
242-521A-630KL6	51SL ES Portable » Model I » VHF » 136-174 MHz	$ 1,511.25
	136-174 MHz Antenna » Extra-High Capacity Battery Pack, NiMH, Immersion » Black Housing » P25 Protocol » Conventional / P25 Trunking » 48 Channels/Talkgroups	
	Tier 2	
242-521B-630KA6	51SL ES Portable » Model II » VHF » 136-174 MHz	$ 1,848.75
	136-174 MHz Antenna » Extra-High Capacity Battery Pack, NiMH, Immersion » Black Housing » P25 Protocol » Conventional / P25 Trunking » 512 Channels/Talkgroups	
	Tier 3	
242-521C-630KA6	51SL ES Portable » Model III » VHF » 136-174 MHz	$ 2,055.00
	136-174 MHz Antenna » Extra-High Capacity Battery Pack, NiMH, Immersion » Black Housing » P25 Protocol » Conventional / P25 Trunking » 512 Channels/Talkgroups	

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Contra Costa County Solicitation 0904-018

Bid Response

CATEGORY: UHF 450-512 MHz PORTABLE -- SmartNet II / SmartZone with P25 CIA

EFJohnson

Base Radio/Option Part Number	Base Radio/Option Name	EFJ Bid Price
	Tier 1	
242-524A-430FZ6	51SL ES Portable » Model I » UHF » 450-512 MHz	$ 1,481.25
	Antenna » Extra-High Capacity Battery Pack, NiMH, Immersion » Black Housing » P25 Protocol » Conventional / SMARTNET II / SmartZone Trunking » 48 Channels/Talkgroups	
	Tier 2	
242-524B-430GA6	51SL ES Portable » Model II » UHF » 450-512 MHz	$ 1,818.75
	Antenna » Extra-High Capacity Battery Pack, NiMH, Immersion » Black Housing » P25 Protocol » Conventional / SMARTNET II / SmartZone Trunking » 512 Channels/Talkgroups	
	Tier 3	
242-524C-430GB6	51SL ES Portable » Model III » UHF » 450-512 MHz	$ 2,025.00
	Antenna » Extra-High Capacity Battery Pack, NiMH, Immersion » Black Housing » P25 Protocol » Conventional / SMARTNET II / SmartZone Trunking » 512 Channels/Talkgroups	

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Contra Costa County Solicitation 0904-018

Bid Response

CATEGORY: UHF 450-512 MHz PORTABLE -- Conventional with P25 CAI

EFJohnson

Base Radio/Option Part Number	Base Radio/Option Name	EFJ Bid Price
	Tier 1	
242-524A-430BZ6	51SL ES Portable » Model I » UHF » 450-512 MHz	$ 1,331.25
	Antenna » Extra-High Capacity Battery Pack, NiMH, Immersion » Black Housing » P25 Protocol » Conventional System » 48 Channels/Talkgroups	
	Tier 2	
242-524B-430BC6	51SL ES Portable » Model II » UHF » 450-512 MHz	$ 1,668.75
	Antenna » Extra-High Capacity Battery Pack, NiMH, Immersion » Black Housing » P25 Protocol » Conventional System » 512 Channels/Talkgroups	
	Tier 3	
242-524C-430BC6	51SL ES Portable » Model III » UHF » 450-512 MHz	$ 1,875.00
	Antenna » Extra-High Capacity Battery Pack, NiMH, Immersion » Black Housing » P25 Protocol » Conventional System » 512 Channels/Talkgroups	

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Contra Costa County Solicitation 0904-018

Bid Response

CATEGORY: VHF 136-174 MHz PORTABLE -- Conventional with P25 CAI

EFJohnson

Base Radio/Option Part Number	Base Radio/Option Name	EFJ Bid Price
	Tier 1	
242-521A-630BZ6	51SL ES Portable » Model I » VHF » 136-174 MHz	$ 1,942.50
	136-174 MHz Antenna » Extra-High Capacity Battery Pack, NiMH, Immersion » Black Housing » P25 Protocol » Conventional System » 48 Channels/Talkgroups	
	Tier 2	
242-521B-630BC6	51SL ES Portable » Model II » VHF » 136-174 MHz	$ 1,680.00
	136-174 MHz Antenna » Extra-High Capacity Battery Pack, NiMH, Immersion » Black Housing » P25 Protocol » Conventional System » 512 Channels/Talkgroups	
	Tier 3	
242-521C-630BC6	51SL ES Portable » Model III » VHF » 136-174 MHz	$ 1,886.25
	136-174 MHz Antenna » Extra-High Capacity Battery Pack, NiMH, Immersion » Black Housing » P25 Protocol » Conventional System » 512 Channels/Talkgroups	

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Contra Costa County Solicitation 0904-018

Bid Response

CATEGORY: UHF 450-512 MHz MOBILE -- P25 Trunked SmartNet II / SmartZone

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Base Radio/Option Part Number	Base Radio/Option Name	EFJ Bid Price
	Tier 1	
242-544C-201-ABAL6	53SL ES Mobile » Dash Mount » UHF 450-512 MHz	$ 2,696.00
	Control Head w/ Palm Mic » Accessory Cable » P25 Protocol » Conventional / SMARTNET II / SmartZone / P25 Trunking » 48 Channels/Talkgroups	
	Tier 2	
242-544C-201-ABAH6	53SL ES Mobile » Dash Mount » UHF 450-512 MHz	$ 2,776.00
	Control Head w/ Palm Mic » Accessory Cable » P25 Protocol » Conventional / SMARTNET II / SmartZone / P25 Trunking » 256 Channels/Talkgroups	
	Tier 3	
242-544C-201-ABAB6	53SL ES Mobile » Dash Mount » UHF 450-512 MHz	$ 2,896.00
	Control Head w/ Palm Mic » Accessory Cable » P25 Protocol » Conventional / SMARTNET II / SmartZone / P25 Trunking » 512 Channels/Talkgroups	

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Contra Costa County Solicitation 0904-018

Bid Response

CATEGORY: UHF 450-512 MHz MOBILE -- P25 Trunked Only

EFJohnson

Base Radio/Option Part Number	Base Radio/Option Name	EFJ Bid Price
	Tier 1	
242-544C-201-AFAL6	53SL ES Mobile » Dash Mount » UHF » 450-512 MHz	$ 2,456.00
	Control Head w/ Palm Mic » Accessory Cable » P25 Protocol » Conventional / P25 Trunking » 48 Channels/Talkgroups	
	Tier 2	
242-544C-201-AFAH6	53SL ES Mobile » Dash Mount » UHF » 450-512 MHz	$ 2,536.00
	Control Head w/ Palm Mic » Accessory Cable » P25 Protocol » Conventional / P25 Trunking » 256 Channels/Talkgroups	
	Tier 3	
242-544C-201-AFAB6	53SL ES Mobile » Dash Mount » UHF » 450-512 MHz	$ 2,656.00
	Control Head w/ Palm Mic » Accessory Cable » P25 Protocol » Conventional / P25 Trunking » 512 Channels/Talkgroups	

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Contra Costa County Solicitation 0904-018

Bid Response

CATEGORY: **VHF 136-174 MHz MOBILE -- P25 Trunked Only**

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Base Radio/Option Part Number	Base Radio/Option Name	EFJ Bid Price
	Tier 1	
242-541G-201-AFAL6	53SL ES Mobile » Dash Mount » VHF » 136-174 MHz » 50 Watt	$ 2,197.50
	Control Head w/ Palm Mic » Accessory Cable » P25 Protocol » Conventional / P25 Trunking » 48 Channels/Talkgroups	
	Tier 2	
242-541G-201-AFAH6	53SL ES Mobile » Dash Mount » VHF » 136-174 MHz » 50 Watt	$ 2,272.50
	Control Head w/ Palm Mic » Accessory Cable » P25 Protocol » Conventional / P25 Trunking » 256 Channels/Talkgroups	
	Tier 3	
242-541G-201-AFAB6	53SL ES Mobile » Dash Mount » VHF » 136-174 MHz » 50 Watt	$ 2,385.00
	Control Head w/ Palm Mic » Accessory Cable » P25 Protocol » Conventional / P25 Trunking » 512 Channels/Talkgroups	

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Contra Costa County Solicitation 0904-018

Bid Response

CATEGORY: UHF 450-512 MHz MOBILE -- SmartNet II/SmartZone with P25 CIA

EFJohnson

Base Radio/Option Part Number	Base Radio/Option Name	EFJ Bid Price
	Tier 1	
242-544C-201-AEAL6	53SL ES Mobile » Dash Mount » UHF 450-512 MHz	$ 2,296.00
	Control Head w/ Palm Mic » Accessory Cable » P25 Protocol » Conventional / SMARTNET II / SmartZone Trunking » 48 Channels/Talkgroups	
	Tier 2	
242-544C-201-AEAH6	53SL ES Mobile » Dash Mount » UHF 450-512 MHz	$ 2,376.00
	Control Head w/ Palm Mic » Accessory Cable » P25 Protocol » Conventional / SMARTNET II / SmartZone Trunking » 256 Channels/Talkgroups	
	Tier 3	
242-544C-201-AEAB6	53SL ES Mobile » Dash Mount » UHF 450-512 MHz	$ 2,496.00
	Control Head w/ Palm Mic » Accessory Cable » P25 Protocol » Conventional / SMARTNET II / SmartZone Trunking » 512 Channels/Talkgroups	

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Contra Costa County Solicitation 0904-018

Bid Response

CATEGORY: UHF 450-512 MHz MOBILE -- Conventional with P25 CAI

EFJohnson

Base Radio/Option Part Number	Base Radio/Option Name	EFJ Bid Price
	Tier 1	
242-544C-201-AAAL6	53SL ES Mobile » Dash Mount » UHF » 450-512 MHz	$ 2,136.00
	Control Head w/ Palm Mic » Accessory Cable » P25 Protocol » Conventional System » 48 Channels/Talkgroups	
	Tier 2	
242-544C-201-AAAH6	53SL ES Mobile » Dash Mount » UHF » 450-512 MHz	$ 2,246.00
	Control Head w/ Palm Mic » Accessory Cable » P25 Protocol » Conventional System » 256 Channels/Talkgroups	
	Tier 3	
242-544C-201-AAAB6	53SL ES Mobile » Dash Mount » UHF » 450-512 MHz	$ 2,336.00
	Control Head w/ Palm Mic » Accessory Cable » P25 Protocol » Conventional System » 512 Channels/Talkgroups	

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Contra Costa County Solicitation 0904-018

Bid Response

CATEGORY: VHF 136-174 MHz MOBILE -- Conventional with P25 CAI

EFJohnson

Base Radio/Option Part Number	Base Radio/Option Name	EFJ Bid Price
	Tier 1	
242-541G-201-AAAL6	53SL ES Mobile » Dash Mount » VHF 50 Watt » 136-174 MHz	$ 1,897.50
	Control Head w/ Palm Mic » Accessory Cable » P25 Protocol » Conventional System » 48 Channels/Talkgroups	
	Tier 2	
242-541G-201-AAAH6	53SL ES Mobile » Dash Mount » VHF 50 Watt » 136-174 MHz	$ 1,972.50
	Control Head w/ Palm Mic » Accessory Cable » P25 Protocol » Conventional System » 256 Channels/Talkgroups	
	Tier 3	
242-541G-201-AAAB6	53SL ES Mobile » Dash Mount » VHF 50 Watt » 136-174 MHz	$ 2,085.00
	Control Head w/ Palm Mic » Accessory Cable » P25 Protocol » Conventional System » 512 Channels/Talkgroups	